



BEYOND THE QUOTE

GENERAL AGENCY SERVICES ARE JUST THE BEGINNING

TAKING GA SERVICES BEYOND THE BASICS

At Allintus, we understand the competitive pressures you face as a broker of ancillary benefits. That's why we developed a General Agency (GA) offering that goes beyond basic quoting. With Allintus as your GA, you have access to a host of expert services that add value to your agency, helping you compete more effectively and expand your client list—within your budget.





GENERAL AGENCY DONE RIGHT

Allintus offers you preferred access to top-rated national carriers of ancillary benefits, with your firm receiving 100% of all commissions and bonuses. Available at no cost to you or your clients, our GA service provides:

- Preferred products and pricing for a full range of ancillary products including dental, vision, life, disability, critical illness, accident, and hospital indemnity
- More efficient quoting and renewal, including online quoting tools that save you time and effort
- Strategies for maximizing bonuses and revenue sharing opportunities
- Carrier recommendations to meet each client's needs and budget
- Worksite products and enrollment assistance
- Renewal evaluations to ensure optimal value for your clients

GIVING YOU A VALUE-ADDED EDGE

Join the Allintus broker alliance and enjoy access to a spectrum of human capital management (HCM) services and resources that add value and extend your agency's capabilities, without expanding your headcount.

- Expert HCM technology consulting and implementation services
- Discounted HCM solutions from a variety of vendors
- Outsourced HR, benefits and payroll services
- Regular webinars on HR and compliance topics
- HR Help Desk services
- Marketing support services

HELPING YOU TACKLE TODAY'S CHALLENGES

With years of experience supporting brokers of ancillary benefits, Allintus has the expertise to help you meet your toughest challenges—freeing you to focus on growing your business. We can help you:

Eliminate the time and effort involved in chasing down a current census at the time of quote.

Our payroll system expertise enables us to leverage the client's payroll data, dramatically streamlining the process while ensuring accuracy.

Maximize carrier technology credits.

We can help you navigate this complex area, providing guidance on technology credit policies and programs for specific carriers.

Tackle technology implementations and migrations.

Our technology expertise can dramatically accelerate the implementation of new platforms or migration from one platform to another. We can recommend the right solution for each client—and get them up and running quickly and smoothly.

Streamline the renewal process.

Our close relationships with carriers enables us to work proactively to identify potential changes well before renewal time, helping avoid last-minute hiccups.

START SAVING TODAY

Save time, save money, and serve your clients even better. Discover the benefits of working with Allintus as your General Agency partner.

Contact us today to learn how we can help you.

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